

## **DFW Airport Champions in Diversity Award Winners Addendum**

### **JMA Johnson Architects, LLC**

*Michael Johnson, Principal*

Johnson/McKibben Architects, Inc. (now JMA Johnson Architects, LLC) was the first minority-owned architectural/engineering firm to participate in a professional services joint venture at DFW. Established in 1991, Johnson/McKibben was awarded their first contract with DFW in 1994. From designing the Emery Freight Cargo Building, now called the DHL Cargo, to designing the renovations of Terminal 2W, now Terminal B, Johnson/McKibben has been providing exceptional design services for an extensive assortment of architectural and interior design tasks. At a time when joint ventures at the Prime level were unheard of, Johnson/McKibben became a Trailblazer by partnering with Pierce, Goodwin, Alexander & Linville, Inc. as a Prime Consultant to provide design and design management services for DFW. Joint venture partnerships have since been replicated by many other professional service providers.

### **Phillips/May Corporation**

*Gilbert May, President*

Phillips/May Corporation, a Dallas based general construction company, was founded in 1990. Founding the company on traditional construction values, Gilbert May and Gil Phillips formed Phillips/May to provide interior finish-out services. Since then, Phillips/May has evolved into a full-service, multi-faceted general construction firm. Phillips/May began its business relationship with DFW in 1999. Having provided an array of construction services for the last 15 years, Phillips/May was recently awarded multi-year Indefinite Delivery of Civil Construction Services and Job Order contracts. As a Trailblazer, Phillips/May understands the importance of being inclusive of minority and women owned businesses. They make every effort to ensure that minority and women owned businesses are given every opportunity to participate in their projects. In addition to delivering exceptional construction services, their business model includes exceeding M/WBE project goal requirements on all contracts. This has been evident in their project history at DFW.

## **Bandera Ventures, Ltd.**

*Tom Leisner, Founding Partner and Steven Bradford, Partner*

Bandera Ventures, Ltd., is a commercial real estate development company encompassing in excess of 50 million square feet of office, industrial, retail, air cargo/logistics facilities throughout the United States. Bandera began doing business with DFW ten years ago as the developer for the Arizona Tile Building in International Commerce Park. They have since completed a state-of-the-art, 152,000 square foot maintenance and repair facility for Composite Technology Inc. - A Sikorsky Aerospace Services Company and the 400,000 square foot Dallas Cowboys Merchandising Warehouse. As a Trailblazer in the commercial development industry, Bandera takes their M/WBE commitments to DFW seriously and has incorporated diversity and inclusion as a part of their business strategy. M/WBEs are chosen because they are the best for the job, not just because they are minority or woman-owned. Bandera recently completed the DFW Global Logistics Centre 1 and 2, a 263,000 square foot facility constructed by FA Peinado LLC, a minority-owned General Contractor. Bandera's M/WBE commitment is passed on to Peinado who also ensures that minority and women owned businesses are given every opportunity to participate in their projects.

## **Great Southwestern Fire and Safety**

*Guy Brown, President*

Great Southwestern Fire & Safety is a minority-owned full line distributor of fire extinguishers, fire alarm systems, fire suppression systems and design, installation, repair and maintenance services. For the past 30 year's, Great Southwestern has been providing DFW Airport quality products, competitive pricing and reliable service. President Guy Brown, a six-year veteran with the Dallas Cowboys, believes their continued success is built on the foundation of their "We Do What We Say" values. As a Trailblazer and an advocate for minority and women-owned firms, Great Southwestern encourages participation by M/WBEs in DFW Airport contracts so collectively they may all contribute their distinct talents in helping DFW achieve their business goals.

## **Ceco Sales Corporation**

*Gene Bloomfield, President*

Ceco Sales Corporation is a full line distributor of industrial supplies. Founded by President, Gene Bloomfield, Ceco Sales has been doing business with DFW for over 30 years developing a reputation for providing quality products and excellent service. Mr. Bloomfield is an avid advocate of doing business with DFW. As a Trailblazer, his genuine passion, leadership and involvement in the American Indian Chamber of Commerce of Texas has resulted in mentoring and expanding business opportunities for other American Indian-owned companies now doing business at DFW Airport.

## **The Paradies Shops, Inc.**

The Paradies Shops has been at DFW Airport, before there were passengers. The story goes that Dan Paradies met a DFW representative in 1974 to plan the first gift shop. Forty years later, Paradies is known throughout the aviation industry for its leading concepts, outstanding customer service as well as serving as a leader in forming lasting and successful partnerships with minority operators. This Trailblazer, has put together over a hundred partnerships who are now successful airport vendors. Other first's Paradies can claim they have had a part in, include:

- The first Teavana within an airport with a partnership with Jethro Pugh and son Trey.
- The first airport convenience store, Two Podners, a partnership with Fred Conwright and James Runnels.

Paradies can also take credit for developing their employees to become owners as exhibited in the partnership of Irma Vallejo-Collins and Berta Banta (former Paradies employees.) They partnered with Paradies to become concession owner/operators for Brighton, Mercado Gifts and Texas Marketplace.

## **Host International, Inc.**

Host International is one of the first concession operators at DFW Airport starting in 1997. This company has introduced over 100 of its partners to airport operations. They share with them the foundation to become outright 100% ACDBE operators as well as partners with other concessionaires. Host International is another Trailblazer who shares the road they have built. Some of the partnerships they have put together include:

- Frank Howell operator of Chili's and Starbucks
- Ray Quintanilla, owner of Sierra News and Bijoux Turner as well as a partner with LS Travel on Geppetto's, USA Today Newsstand and the future 7-Eleven in Terminal A
- Dr. Jim Rodriguez, owner of Southwest News, Southwest Collegiate sports apparel, and a partner with The Paradies Shops on a package of future newsstands: Southwest News and Univision News
- Ray Mickens, a partner with Host on newsstands and now a partner with Bassam Odeh for two locations in Terminal A: Qdoba and the upcoming Bleu Martini)

## **TOP COMPANY EXCEEDING 40% M/WBE PARTICIPATION**

### **ERMC IV, LP**

*Emerson Russell, President & CEO*

ERMC IV, LP has served as Prime Contractor at DFW International Airport since 2004 providing mechanical, electrical, plumbing and structural (MEPS) maintenance services for various Board facilities and terminals. As a Champion of Diversity, ERMC has consistently exceeded its M/WBE contractual commitments on a series of contracts and supported the growth of minority-owned subcontractors. For the last nine years, ERMC has partnered and mentored RAM Contracting, a minority-owned firm owned by Ray Marsh. RAM as well as other minority-owned firms play a vital role in ERMC delivering quality facility maintenance services. Over the past years, ERMC has consistently surpassed their M/WBE commitments achieving over 40% on several of their contracts. We salute ERMC for their support of minority and women-owned businesses and for their commitment to our diversity programs.



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